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## POELLATH advises sellers on sale of a majority interest in DEKOM AG to VR Equitypartner and Süd Beteiligungen GmbH

The Frankfurt-based investment company [VR Equitypartner](#) (“VREP”), together with [Süd Beteiligungen GmbH](#) (“SüdBG”), is acquiring a majority stake in [DEKOM AG](#) (“DEKOM”), a leading international IT system house specializing in customized audiovisual conferencing and collaboration solutions. The current group CEO, Simon Härke, will continue to lead the company and, together with several managers of the foreign subsidiaries, will participate with a significant stake in the transaction. On the one hand, the objectives are to expand DEKOM’s leading role in the European market for audio and video technology, considering megatrends such as ESG and AI, and, on the other hand, to open up new growth markets. The transaction is still subject to the standard regulatory approvals.

Hamburg-based DEKOM AG is an international AV integrator with over 25 years of experience. The company employs more than 200 people at multiple locations in Europe – including Germany, Spain, the Netherlands, Belgium and Switzerland – as well as in the U.S. DEKOM acts as a one-stop shop, taking on the planning, design and installation of hardware and software for its more than 6,000 customers worldwide, and also offers licenses, cloud services and maintenance services.

POELLATH provided comprehensive legal and tax advice to the company founders and sellers on the transaction and to the management on the investment with the following team:

- [Philipp von Braunschweig](#) (partner, lead, M&A/private equity, Munich)
- [Dr. Nico Fischer](#) (partner, tax, Munich)
- [Tobias Jäger](#) (partner, M&A/private equity, Munich)
- [Daniel Wiedmann](#) (associated partner, competition/antitrust, Frankfurt)
- [Dr. Kay-Uwe Neumann](#) (counsel, stock corporation and capital markets law, Frankfurt/Munich)
- [Dr. Sebastian Rosentritt](#) (counsel, M&A/private equity, Munich)
- [David Lübckemeier](#) (senior associate, M&A/private equity, Munich)
- [Dr. Matthias Meier](#) (senior associate, M&A/private equity, Munich)
- [Daniel Hoppen](#) (associate, competition/antitrust, Frankfurt)
- [Emanuel Trotta](#) (associate, stock corporation and capital markets law, Munich)

During this transaction, POELLATH worked with the following international law firms: NautaDutilh (Netherlands and Belgium), Gómez-Acebo & Pombo (Spain), Walder Wyss (Switzerland), DePardieu (France), Kochanski & Partners (Ukraine, Poland), Schindler Attorneys (Austria), Wuersch & Gehring (USA).

## **About us**

POELLATH is a market-leading international business and tax law firm with more than 180 lawyers and tax advisors in Germany. We stand for high-end advice on transactions and asset management. We offer legal and tax advice from one source. In our selected and highly specialized practice groups, we not only know the law, but shape the best practice in the market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

We offer comprehensive service in the following areas: Mergers & Acquisitions | Private Equity | Venture Capital | Private Funds | Real Estate | Corporate and Capital Markets | Finance | Tax | Private Clients | Foundations and Non-Profit Organizations | IP/IT, Distribution and Antitrust Law | Employment Law | Litigation and Arbitration.